

Summary

Manager and entrepreneur with over 17 years of experience.

My career began in a big commercial bank where I achieved a position of Head of Investment projects office. The next step was to start my own business. I set up a video production agency providing companies with a full range of services. In 2020 I changed the direction of my activity. I successfully took the trainings on Project management and Technical skills for PMs&BAs. I got practical skills in management of IT projects according to Agile (Scrum, Kanban) and Waterfall. Have combined my previous experience with the gained IT knowledge, I continue my career as an IT Project manager.

Currently I am looking for a new job, new interesting projects in a forward-thinking company that have exciting and ambitious plans.

Work experience

2020-2021 (6 months) INTEGROS

Project manager. Managed implementation and development of CRM solution in order to increase business efficiency

My management duties included:

- Communication with client. Clarification of business goals to be achieved by business processes automation.
- Requirements gathering, defining of project scope and backlog, cost and time management.
- Project tasks allocation, team management, delivery management and problem solving.

2014-2020 (5 YEARS) PRIVATE ENTREPRENEUR

Founder of BigCha Video production agency. Development of video products for companies (video for business, advertising, corporate films, presentations, development and promotion of youtube channels) <https://andreyyu.pb.gallery>

- Developed strategy, business plan and roadmap for a video production agency.
- Succeeded in getting functioning business with a regular customer base.
- Managed all projects phases from initiation to completion: clarification of goals to be achieved, requirements gathering, defining scope of work, marketing and SMM consulting, searching and cooperation with outsourcing teams, development of tailor made solutions for clients.
- Created more than 1000 video products for more than 100 clients. (Medikom clinic, Outlet Manufactura, STUDY Academy, ARTEM RONSKY design studio, MONBAT Batteries, City Doctor clinic, magazine APRIORI, LIFT Marketing and others).
- Increased sales of my clients' products through the creation and management of their youtube channels.

2002-2014 (12 YEARS) BROKBUSINESSBANK

2010-2014 Head of Investment Project office

- Managed Bank's investment projects in the various sectors of economy. Some of them: Internet provider Freenet (TM O3), Company group OREXIM - export of products to international markets, Corporation "Svarog West Group" - agricultural holding, Insurance company

"BROKBUSINESS", Ukrainian Drilling Company - Oil and gas, Holding Elite (TM Azhur) - production and distribution of deep freeze food.

My management duties included performing of the following tasks:

- Business analysis, assessment of investment projects potential and building of financial models. Assessment of potential companies for possible mergers and acquisitions(M&A).
 - Conduct of negotiations with companies' representatives, search for ways of mutual cooperation, making agreements.
 - Evaluation of investment efficiency and risks, calculation of KPIs for projects implementation (NPV, PI, PP, IRR) in order to define profitability and feasibility of investing in particular projects. Preparation of documentation for making decisions on participation in the projects.
 - Development of reporting forms for project analysis and control. Monitoring of projects implementation to identify deviations from set KPIs, search for problems solutions, making changes to the projects.
- Headed a department of 10 employees.
 - Took part in the development of IT solution "The automated system of consolidation of management accounting and budgeting "INTALEV: Corporate Management".

2007-2010 Deputy Head of Corporate clients division. Corporate business department

2006-2007 Head of Passive banking operations support sector. Finance department

2004-2006 Chief specialist of Passive banking operations support sector. Finance department

2002-2003 Economist of Foreign exchange control department. Bank treasury

Performed duties in 2002-2010:

- Development of a corporate client base.
- Competitive analysis of the banking products market.
- Elaboration of product portfolio and bank fees, strategic business development planning.
- Negotiations with legal entities on the sale of banking services and partnership.
- Documents verification and maintenance for legal entities and individual entrepreneurs.
- Department activity management. Ensuring of achievement of set KPIs by the department.
- Work with banking software ProFIX™/ BANK.
- Support of deposit operations, FOREX and interbank transactions, making SWIFT payments.
- Preparation of NBU reporting.

Education

1999-2004 Kiev National Economic University. Faculty of Finance and Economics.
Master Degree in Economics.

Advanced qualifications

- Project Management: PMI edition - Consulting-training company E5.
- Technical Skills for PMs&BAs - Consulting-training company E5.
- Jira: conducting tasks on electronic boards.
- Investment Project Evaluation - Academy Ernst & Young.
- 2002 - 2010 Banking qualification improvement trainings.

Tools

- MS Office, Google drive
- JIRA, TRELLO, Confluence, Redmine
- Zoom, Skype
- Adobe premiere Pro, After Effects, Photoshop
- ProFIX™/ BANK

Languages

- Russian, Ukrainian - native
- English - B2

Hobbies

In my spare time I prefer traveling without vouchers (self-organized trips), cycling, playing the guitar and oil painting. I run a personal youtube channel dedicated to active pastime.